

Nassau County School Board
Finance Office – RFP #2012-01
21st Century Classroom AV Refresh
1201 Atlantic Avenue
Fernandina Beach, Florida 32034

QUESTIONS:

1. With regard to Special Conditions: Item 2. Evaluation & Award, AND Item 5. Award, AND Attachment C, please clarify and explain WHICH of these processes will be used to determine Award Recommendation. The statements within these documents are not consistent and are in contradiction respectively.
 - a. Item 2 & Item 5 state the same criteria. Attachment C is the worksheet where the bidder enters in the specific brands & models that are being proposed, the project cost & the cost for individual rooms for 12 months.
2. With regard to Special Conditions: Item 3. Specifications for Refreshment Components, please clarify what NCSB means by "types of styles". Does this mean that a bidder may only present one single product recommendation for each of projector, method of interactivity, voice amplification system and control system categories?
 - a. Yes, we are looking for only one product recommendation per category.
3. With regard to Special Conditions: 3. Specification section, Installation: Is NCSB going to dictate the standard location for Wall Plates? If so, please provide bidders with this specification in a diagram.
 - a. Yes, as indicated in the previous responses posted to the website, surface mounted conduit or in the wall conduit is already in place where the existing equipment has been installed.
4. With regard to Special Conditions: 1. Scope, please clarify what NCSB envisions "method of interactivity between the projector and teacher computer" to mean. Will NCSB accept a proposal from a bidder which provides their own interpretation of "method of interactivity"?
 - a. No. Under #3, "Specifications for Refresh Components", "Projector", the 2nd bullet indicates that we are looking for a projector that will pass content, both video & audio, through a wired RJ-45 LAN connection.
5. With regard to Special Conditions: 3. Specifications for refresh components: Infrastructure, please clarify what NCSB interprets a "retractable screen with brackets" to be. Would an interactive whiteboard fit this specification?
 - a. We are looking for a 64" x 84" projection screen with mounting brackets. We will not accept an IWB in place of that.
6. With regard to Special Conditions: 3. Specifications for refresh components: Infrastructure, is the "2 x 2 ceiling mount" meant to mount the projector to the ceiling? Are the 4 built in speakers meant to be part of this ceiling mount, or may they be mounted into the ceiling separate from the ceiling mount?
 - a. Yes, the 2' x 2' ceiling mount does mean that the projector is mounted to the ceiling & that the 4 speakers, along with the amp, are part of the ceiling mount.
7. With regard to the entire Special Conditions: 3. Specification section, how much freedom do bidders have to diverge from the specifications? Will a proposal be disqualified if it does not meet every refresh component specification?
 - a. As long as the bid meets all of the specifications, it will be considered for award.
 - b. As stated in "Special Conditions", #2 "Evaluation & Award", it does state that the bid must be an all inclusive price. We are only interested in bids that meet all of the refresh component specifications.
8. With regard to Special Conditions: 5. Award, if a bidder presents a solution that does not precisely align with each Specification, will the evaluation weights change? If so, please describe how the evaluation weights will change.
 - a. No, evaluation weights will not change.

9. With regard to Bid Opening Procedures: How many people does the “review committee” consist of and what positions do they hold?
 - a. Review committee will consist of 5 members, with the following titles:
 - i. Executive Director of Business & Finance
 - ii. Director of Technology
 - iii. Technical Services Manager
 - iv. Director of Elementary education
 - v. Purchasing Accountant
10. With regard to Special Conditions: 3. Specification section, Installation: What specific “older components” are to be uninstalled?
 - a. Please see the answer to Question #9 on the website.
11. With regard to Special Conditions: 3. Specification section, Installation: What does NCSB intend for installation personnel to do with uninstalled “older components”?
 - a. Please see the answer to Question # 17 on the website.
12. With regard to Special Conditions: 11. Contract Time, please indicate when the earliest possible date installation shall begin. Will installation personnel be permitted to work during scheduled school breaks (Winter Break, Spring Break, etc).
 - a. The earliest that installation could begin would be Monday, January 23, 2012.
 - b. All installation will need to occur after school hours Monday thru Friday, 2:00 pm to 7:00 am, and any time during scheduled school break periods. No weekends.
13. With regard to Special Conditions: 3. Specification section, Installation: Of the 292 classrooms, how many will require “older components” to be uninstalled?
 - a. All classrooms will require older components to be uninstalled.
14. With regard to Special Conditions: 3. Specification section, Installation: Are bidders to provide and include cost for a Certified Electrical Contractor?
 - a. Please see the answer to Question # 10 on the website.
15. With regard to Special Conditions: 14. Permits: Does the district have a formal permitting process? If so, if please provide.
 - a. Please see the answer to Question #24 on the website.
16. With regard to Attachment A: Will references for work performed within the State of Florida be weighted heavier in the evaluation compared to references for work performed in other states?
 - a. Bullet item 3, under Installation states “Personnel must have implemented similar sized opportunities within the state of Florida”, so the answer would be yes.
17. With regard to Attachment A: Please indicate the measurement tool/scale which will be used to determine “weight” given to school districts and college/universities compared to non-educational references.
 - a. School district & college/universities will be give 2pts, non-educational facilities will be given 1 pt.
18. With regard to Special Conditions. 3, Specifications: Will Plenum or Non-Plenum Cables be required?
 - a. Plenum cables will be required.
19. With regard to Special Conditions. 3, Specifications: Will the classroom computer be a desktop or a laptop?
 - a. Laptop
20. With regard to Special Conditions. 3, Specifications: Will the connections be VGA or HDMI?
 - a. VGA
21. With regard to Attachment A: Will references be “weighted” equally for school districts compared to college/universities? If not, please indicate the measurement tool/scale which will be used to determine “weight” given to school districts compared to college/universities.
 - a. See #17 above – this is a duplicate question.
22. With regard to Special Conditions: 3. Specification section, Installation, please clarify if “costs associated” is meant to include all necessary cables and hardware.
 - a. Again, the final price should be all inclusive. The district should not be expected to purchase any other equipment to make the projection system work.
 - b. We will provide the laptop & document camera that will be used with the system.

23. With regard to Special Conditions: 3. Specification, entire section: This RFP appears to be specified for a particular manufacturer. Is this a sole-source bid or will you allow for equivalent substitutions?
- a. We will allow for equivalent substitutions as long as the substitutions meet or exceed the specifications.
24. How will bidders be notified of Addendums?
- a. There should not be any addendums. If there are, they will be posted to the District website.
25. With regard to Special Conditions: 3. Specification section, Installation, please provide the following classroom structure detail to allow for bidders to properly identify all necessary installation components (including but not limited to cables, conduit, panduit, wall plates, wall boxes, adapters, connectors):
- Ceiling Type
 - Wall Type
 - Ceiling Height
 - Room Dimensions
- a. Please see the answer Question #13 on the website.